



Proposal Evaluation

Fleet Management Technologies with Related Software Solutions RFP #102924

		AdvantageOne Technology, Inc., dba Advantage Asset Tracking Corp.	Agile Fleet, Inc.	Air Automotive Tracking, Inc.	AttrIX Technologies, Inc.	BizFleets, LLC	BusPatrol America, LLC	BusRight, Inc.
Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	37	37	31	35	34	33	37
Ability to Sell and Deliver Service	150	129	119	96	107	106	109	116
Marketing Plan	100	85	85	57	76	72	80	77
Value Added Attributes	100	85	85	62	81	75	75	79
Depth and Breadth of Offered Equipment, Products, or Services	200	149	164	143	155	154	158	149
Pricing	400	309	341	268	285	283	293	249
Total Points	1,000	794	830	656	737	724	746	707
Rank Order		20	4	59	44	46	40	55

		Bytecurve Holdings, LLC	CalAmp Wireless Networks Corporation	Chevin Fleet Solutions, LLC	Collective Data	CompassCom Software Corporation	Consultadd, Inc.	DG Technologies
Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	
Financial Viability and Marketplace Success	50	33	35	39	34	39	28	
Ability to Sell and Deliver Service	150	101	117	115	114	121	93	
Marketing Plan	100	50	78	76	78	79	61	
Value Added Attributes	100	59	78	79	81	82	48	
Depth and Breadth of Offered Equipment, Products, or Services	200	128	155	136	149	154	119	
Pricing	400	245	260	323	328	329	235	
Total Points	1,000	615	723	767	783	803	583	
Rank Order		65	48	34	26	16	66	

		Dynamic Ideas LLC, dba AlphaRoute	Education Logistics, LLC	Emergent Health Care Solutions, LLC	Energy Mission Control, dba FuSE Carbon Technologies	Experteers, LLC	Flagship Fleet Management, LLC	Fleet Analytics, LLC
Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	33	37	37	31	37	35	35
Ability to Sell and Deliver Service	150	114	119	122	107	122	99	101
Marketing Plan	100	79	84	73	68	85	69	48
Value Added Attributes	100	72	82	78	68	77	65	66
Depth and Breadth of Offered Equipment, Products, or Services	200	146	160	141	125	162	139	144
Pricing	400	295	324	318	253	303	316	250
Total Points	1,000	738	805	768	651	785	723	643
Rank Order		43	13	32	61	25	47	62

DocuSigned by:

Scott Dobreiner

AF205E09437943D...

Scott Dobreiner, CPPO, NIGP-CPP, Procurement Analyst II

DocuSigned by:

Carol Jackson

6EE63AEDED5F46E...

Carol Jackson, Senior Procurement Analyst

Signed by:

Mari Vielma

7F7AAC327BE54B6...

Mari Vielma, Procurement Analyst II

Signed by:

Neva Crawford

D37D609B50B64E3...

Neva Crawford, Procurement Analyst I

Proposal Evaluation
Fleet Management Technologies with Related Software Solutions RFP #102924
 Page 2 of 4

		Flipturn, Inc.	Ford	ForeFront Power, LLC	Forward Thinking Systems	Geotab, Inc.	Global Cloud Fleet, Inc., dba SVR Tracking	Global Tracking Communications, LLC
Possible Points	Pass/Fail		Pass		Pass	Pass	Pass	Pass
Conformance to RFP Requirements								
Financial Viability and Marketplace Success	50		43		39	43	36	36
Ability to Sell and Deliver Service	150		113		122	125	110	123
Marketing Plan	100		80		81	84	83	80
Value Added Attributes	100		84		80	89	88	84
Depth and Breadth of Offered Equipment, Products, or Services	200		166		160	175	169	161
Pricing	400		338		330	334	344	325
Total Points	1,000		823		812	848	829	808
Rank Order			6		10	1	5	12

		GoFleet Corporation	GPS Insight, LLC	Hauler Hero, Inc.	Intangles USA, Inc., dba Intangles Lab Corporation	IVS, Inc., dba AngelTrax	Launch Mobility, Inc.	Legion Asset
Possible Points	Pass/Fail							
Conformance to RFP Requirements		Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	39	40	32	35	40	35	31
Ability to Sell and Deliver Service	150	127	120	113	102	124	109	101
Marketing Plan	100	83	77	72	71	81	83	64
Value Added Attributes	100	86	81	58	76	79	76	72
Depth and Breadth of Offered Equipment, Products, or Services	200	153	158	136	153	149	150	145
Pricing	400	325	316	265	303	325	301	295
Total Points	1,000	813	791	675	739	798	754	708
Rank Order		9	21	57	42	18	37	53

		Lytix, Inc.	Magnum Electronics, Inc.	Motive Technologies, Inc.	MoveEV, Inc.	NeoTreks, Inc.	Nuclear Promise X, Inc.	Olathe Ford Sales, Inc., dba Olathe Fleet Solutions
Possible Points	Pass/Fail							
Conformance to RFP Requirements		Pass	Pass	Pass		Pass		Pass
Financial Viability and Marketplace Success	50	38	35	39		38		38
Ability to Sell and Deliver Service	150	125	116	120		120		119
Marketing Plan	100	77	72	82		69		79
Value Added Attributes	100	85	72	84		69		79
Depth and Breadth of Offered Equipment, Products, or Services	200	158	155	168		138		155
Pricing	400	314	318	316		318		310
Total Points	1,000	797	767	808		750		780
Rank Order		19	33	11		39		28

Initials: DS
SD DS
CG Initial
MV Initial
NC

Proposal Evaluation
Fleet Management Technologies with Related Software Solutions RFP #102924
 Page 3 of 4

		One Step GPS	Onward Connected, dba Onward Fleet Solutions	Open TV, dba Kudelski IoT	Openlane Technology Corporation	Paladin Drones, Inc.	Parsons Transportation Group, Inc.	PowerFlex Systems, LLC
Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass			Pass	
Financial Viability and Marketplace Success	50	37	30	31			36	
Ability to Sell and Deliver Service	150	123	99	99			113	
Marketing Plan	100	79	49	55			56	
Value Added Attributes	100	81	67	65			72	
Depth and Breadth of Offered Equipment, Products, or Services	200	160	149	130			144	
Pricing	400	299	320	245			240	
Total Points	1,000	779	713	625			660	
Rank Order		29	51	64			58	

		PreCise MRM	ProLogic ITS, LLC	Quetica Consulting and Engineering	Radio Engineering Industries, Inc. (REI)	Route4Me, Inc.	Routeware, Inc., dba Wastech Corp.	RTA, dba RTA: The Fleet Success Company
Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	37	38	31	37	34	35	39
Ability to Sell and Deliver Service	150	114	120	113	114	105	110	118
Marketing Plan	100	78	80	69	75	85	81	81
Value Added Attributes	100	79	81	75	76	74	79	82
Depth and Breadth of Offered Equipment, Products, or Services	200	149	158	99	148	149	155	165
Pricing	400	318	219	268	337	298	319	330
Total Points	1,000	773	696	654	787	744	778	815
Rank Order		31	56	60	22	41	30	8

		S44 LLC	Samsara, Inc.	School Bus Logistics, LLC	SHzoom Technologies Inc., dba Uptime by Shzoom	Smart Planet Software, dba FleetPaths Smart Planet Software	TALOSYS, Inc.	TELUS Communications
Possible Points								
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50		44	34	33	33	39	42
Ability to Sell and Deliver Service	150		127	96	109	110	114	123
Marketing Plan	100		81	61	77	70	77	79
Value Added Attributes	100		84	65	68	75	73	86
Depth and Breadth of Offered Equipment, Products, or Services	200		170	130	124	155	168	155
Pricing	400		340	243	309	278	316	336
Total Points	1,000		847	629	719	721	787	820
Rank Order			2	63	50	49	23	7

Initials:

DS
SD

DS
CG

Initial
MV

Initial
MC

	Possible Points	Transfinder Corporation	TRANSFORM DIGITAL, LLC	Trapeze Software Group, Inc.	TT FASTER, LLC dba FASTER Asset Solutions	Tyler Technologies	USCC Services, LLC	Utilimarc, LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	39	32	40	38	41	43	35
Ability to Sell and Deliver Service	150	116	82	116	117	124	118	107
Marketing Plan	100	72	48	74	77	80	81	72
Value Added Attributes	100	79	59	78	79	83	80	76
Depth and Breadth of Offered Equipment, Products, or Services	200	135	128	149	160	147	167	121
Pricing	400	268	213	294	315	293	315	297
Total Points	1,000	709	562	750	785	767	803	708
Rank Order		52	67	38	24	35	17	54

	Possible Points	Utilitac Equipment and Upfitting	Vecima Networks, Inc., dba Nero Global Tracking	Velocitor Solutions, LLC	Vemoco Telematics, LLC	Verizon Connect NWF, Inc.	Via Transportation, Inc, dba Remix Technologies LLC	Zonar Systems, Inc.
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50		40	37	37	44	38	39
Ability to Sell and Deliver Service	150		119	115	115	126	118	116
Marketing Plan	100		78	76	76	79	70	78
Value Added Attributes	100		81	76	79	83	78	80
Depth and Breadth of Offered Equipment, Products, or Services	200		161	158	164	165	124	165
Pricing	400		301	294	333	343	310	326
Total Points	1,000		781	756	803	839	737	804
Rank Order			27	36	15	3	45	14

Initials:

DS
SD

DS
CG

Initial
MV

Initial
MC