



The New York State Contract Reporter

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Tuesday, 09/10/2024

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Contracting Opportunity

Title: Fleet Management Technologies with Related Software Solutions

Agency: Sourcewell

Division: Procurement Department

**Contract
Number:** 102924

CR Number: 2113486

Contract Term: 4 years

Date of Issue: 09/10/2024

Due Date/Time: 10/29/2024 4:30 PM
Central Time

County(ies): All NYS counties

Classification: Vehicles & Equipment - *Commodities*

**Opportunity
Type:** General

Entered By: Tara Wolff

Description: Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Fleet Management Technologies with Related Software Solutions** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 29, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Service-Disabled Veteran-Owned Set Aside: No

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Ron Turley Associates, Inc.	020221-RTA
Rubicon Global, LLC	020221-RUB
Samsara Networks, Inc.	020221-SAM
SkyHawk Telematics	

Contact Information

Primary contact: Sourcewell
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Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Submit to contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Bid Results

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Awards

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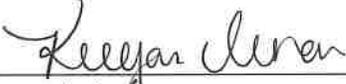
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Request for Proposals
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Attention: Carol Jackson

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 PO BOX 219
 STAPLES, MN 56479

carol.jackson@sourcewell-mn.gov

REQUEST FOR PROPOSALS

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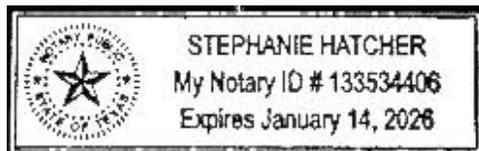
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Stephanie Hatcher

Notary Public in and for the state of Texas, residing in Dallas County



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Falcons' hype train already off track



Jarrett Bell
Columnist
USA TODAY

ATLANTA – For first impressions, what a nightmare.

The Atlanta Falcons supplied so much hope and hype in luring Kirk Cousins to town in March with a massive \$180 million contract. For those type of bucks, with \$100 million guaranteed on a four-year deal, prayers are supposed to be answered.

Instead, Cousins looked too much like his discarded predecessors, Desmond Ridder and Marcus Mariota, as he stumbled and bumbled during his debut in a Falcons uniform.

What an embarrassment.

"We know he has to play better," Falcons coach Raheem Morris said, making his debut, too, with the 18-10 setback to the Pittsburgh Steelers. "There's no doubt about that. I look forward to him bouncing back from a rough game and a rough outing. I'm not overly concerned about it."

Sure, it was one week, one game. Overreactions can be more intense than usual in Week 1. It was the first live game action for the quarterback since Cousins, 36, tore his Achilles tendon last October. The rust showed.

Yet the two ugly picks can't be ignored. The first one, by safety DeShon Elliott, came on the second series in the first quarter, when Cousins said he tried to throw the ball away over the middle as receiver Drake London seemingly stopped running his route. The next one was even worse, near midfield with under three minutes to play and Atlanta looking to go ahead with a touchdown. Cousins, under heavy pressure, threw a wobbly pass toward Ray-Ray McCloud III that Donte Jackson stepped in front of to set up the last of Chris Boswell's six field goals.

"Just couldn't get anything on the ball," said Cousins, who finished the game 16-for-26 for 155 yards, with a paltry 59.0 passer rating.

It wouldn't get better as the game pro-



Steelers linebacker T.J. Watt strips the ball from Falcons quarterback Kirk Cousins on Sunday in Atlanta. DALE ZANINE/IMAGN IMAGES

gressed. The Falcons were shut out in the second half.

"Need to play better," Cousins said. "That's the bottom line."

The Falcons lost to a team that didn't score a touchdown while managing just 10 points of their own from an offense with so many first-round weapons. It went deeper than the quarterback merely getting off on the wrong foot. The pass protection was so suspect, allowing T.J. Watt and several of his defensive brethren to consistently harass and pummel Cousins, who was sacked twice and hit seven other times.

The pressure was even more glaring, given how the Falcons need to protect a quarterback never known for his mobility. While Steelers quarterback Justin Fields escaped several would-be sacks and kept plays alive with his legs (and threw for 1 more yard, with no turnovers), that's hardly the formula for Cousins.

For Cousins to succeed, he needs a clean pocket and precise timing. Connect the dots. That surely wasn't the case at Mercedes-Benz Stadium on Sunday, and especially on the money downs as Atlanta converted just 2 of 9 third downs (22%).

The Steelers knew. Pittsburgh kept Cousins in check largely with a four-man

rush, wary of his knack for beating blitzes. Along the way, the Steelers exposed pass-protection issues.

"We had to create pressure in a non-blitz structure," Steelers coach Mike Tomlin said. "We know that about him. Last year, he was good against five or more rushers. Over the course of his career, he's great against five or more rushers. He's been good against us, specifically, against five or more rushers. That wasn't our agenda. We needed to do it with four, and we were able to do that. We were able to pace him. We were able to get him off his spot."

Watt certainly had a key role in disrupting the timing. The All-Pro linebacker notched a sack, two tackles for losses, three quarterback hits and a fumble recovery – and had two other sacks that caused fumbles, including one that he recovered, wiped out by penalties.

Yet the timing issues were more widespread than that. The most glaring example came just after halftime, when a shotgun snap caromed off tight end Charlie Woerner as he ran in motion. The fumble, recovered by Watt, led to a field goal.

"The timing was off," Cousins said, blaming himself for asking for the ball off the motion. "It's my fault. It's something

that you have to bat 1,000 and you can't have a mistake, and we paid for it today."

Cousins was one of 10 quarterbacks across the NFL pegged to start in Week 1 who didn't play a snap during the preseason. It's fair to wonder whether some of the timing issues evident in the Falcons' opening act – when they totaled just 226 yards of offense – might have been reduced had Cousins played during the preseason. Remember, Cousins lobbied Morris to play during the exhibition slate, but the idea was flatly rejected.

"I think the key is that we're healthy for Week 1 and that was really the focus," Cousins said of the preseason inactivity. "There's never excuses. You have to be ready when your number is called."

The Falcons surely weren't ready to start their new era with a bang. The omen may have come with Cousins' first pass, which was way wide of intended receiver Darnell Mooney (one catch, 15 yards) and hit Jackson, the Steelers cornerback, in the chest before falling incomplete. Timing or just a bad throw?

Morris, who replaced Arthur Smith, downplayed a question about his approach in preserving key players during preseason. The Kansas City Chiefs, for example, got exhibition snaps for Super Bowl MVP Patrick Mahomes (although they also lost recently acquired receiver Marquise "Hollywood" Brown to a shoulder injury) and other key players. And the Steelers played several starters during their third preseason game. Conversely, Morris is far from the only NFL coach to put key players in bubble wrap during the preseason.

"I'm not really concerned about that," Morris said. "I think that is especially about mitigating injuries. So, we wouldn't be playing nothing but 10 snaps anyway, if we did play. I don't even value that as much as you do."

In any event, it doesn't get any easier. After a Monday night clash at the Philadelphia Eagles – and hey, Cousins is 3-10 on Monday nights – the Falcons host the two-time defending champion Kansas City Chiefs in a prime-time game in Week 3.

In other words, the hype and hope could sure use some better bang for the bucks.

Browns' Watson problem is getting worse



Chris Bumbaca
Columnist
USA TODAY

CLEVELAND – The next time Jimmy and Dee Haslam are mingling with their fellow billionaires, someone should ask them their worst buyer's remorse.

If the answer isn't the contract of Cleveland Browns quarterback Deshaun Watson – price tag of \$230 million, results valued at about \$2.30 – then the team's owners really are playing a different ballgame than everyone else.

When the Haslams acquired Watson from the Houston Texans, they looked past the dozens of sexual assault and inappropriate conduct accusations that had been levied at him.

They fully guaranteed him a deal after years of losing left them on despair's doorstep, even when 2018 No. 1 pick Baker Mayfield's initial success stalled. Instead, Watson has played sparingly and been uninspiring when he is on the field, never more so than Sunday's 33-17 loss to the Dallas Cowboys to begin the team's 2024 season.

Hours earlier, the opposing quarterback, Dak Prescott, became the highest-paid man in NFL history at \$60 million annually over the next four years; he was guaranteed the most money, too, beating Watson by \$1 million.

Cleveland passed the first-down marker once in the first half and the

Browns were booed entering the locker room at halftime in a 20-3 hole. Watson was 7 of 15 with 36 passing yards. He finished the game averaging 3.8 yards per attempt and didn't complete a pass beyond 6 yards past the line of scrimmage in the first half.

Both tackles – Jack Conklin and Jedrick Wills Jr. – being ruled inactive meant Watson and the Browns knew it could be a long day against the Dallas defense, which is one of the most talented units in the league. Watson spent six sacks, was hit 17 times and spent the late afternoon running for his life.

Nick Chubb is still recovering from last year's knee injury suffered in the second game of last season and would help balance a scheme that relies on the run game.

The entire Browns' offensive operation didn't appear cohesive. Cleveland called its first timeout not even six minutes into the game before coach Kevin Stefanski opted for a field goal try. The team later burned a timeout 2 minutes and 37 seconds into the third quarter.

During garbage time, Watson nearly connected with Amari Cooper on a deep pass that would have been a touchdown. It was a representation of how the game went for Watson – him waiting to be pummeled by an incoming Cowboys defender and hoping that by throwing it up he would be rewarded.

"We're not the type of people that make excuses," Watson said. "So some people can say that can contribute to a lot – my injury, guys missing time. But at



Browns quarterback Deshaun Watson tries to get away from Cowboys defensive end DeMarcus Lawrence on Sunday. KEN BLAZE/IMAGN IMAGES

the end of the day, once you're on the field, you gotta perform. You gotta execute. We didn't do that, overall. And yeah, it showed."

Watson finished 24-for-45 with 169 passing yards, one TD and two interceptions – one certainly not his fault, as receiver Elijah Moore should have caught the ball that went through his hands. He carried five times for 39 rushing yards. Several of his deep passes weren't in the vicinity of a Browns receiver.

It was Watson's 13th game quarterbacking the Browns in his third season with the team.

He served an 11-game suspension after the NFL's investigation into the sexual assault claims in 2022, and that came

after he sat out the 2021 season while feuding with the Texans. Injuries cost him two-thirds of last season, and the Browns were the AFC's top wild-card seed without him (though they went 5-1 in the games started by Watson).

In his final season with the Texans, he averaged 8.9 yards per attempt and threw for 4,823 yards. He finished both abbreviated Cleveland campaigns at 6.5 yards per attempt.

The cap hit for Cleveland to move on from Watson after this season is north of \$172 million, according to Over The Cap, which would represent more than two-thirds of this year's \$255 million allotment for each team.

The Browns are, effectively, tied to him, with looming cap hits of \$72.9 million in each of the next two seasons. Watching Mayfield go 24 of 30 with 289 passing yards and four TDs for the Tampa Bay Buccaneers made Sunday only more painful for the Browns fans who hope this year will be different and build on the successes of 2023.

A Week 10 victory over the Baltimore Ravens on the road last season gave Watson his first signature win with Cleveland. The good feelings didn't last long. He suffered a season-ending injury that day, and the Joe Flacco Experience commenced.

This offseason, Watson was on a throwing program of sorts and exerted his shoulder sporadically as it healed.

The problem for the Haslams, the Browns and their fans is that a healthy Watson hasn't been a positive for them.

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Chip Ganassi Racing driver Alex Palou of Spain celebrates after winning the NTT IndyCar Series championship Sunday. BUTCH DILL/IMAGN IMAGES

Alex Palou rolls to third IndyCar title

Mike Organ

The Nashville Tennessean | USA TODAY NETWORK

LEBANON, Tenn. — Alex Palou's quest to win a third NTT IndyCar Series championship in four years was settled early in the season-ending Big Machine Music City Grand Prix at Nashville Superspeedway.

Will Power, the only driver with any hope of unseating Palou as the IndyCar points standings leader, encountered trouble with his seat belts on lap 12 of the 206-lap race Sunday. The extensive repairs, which included reattaching the main harness, kept Power in the pits so long that he fell behind by five laps.

By the time Power returned to the race he was out of contention, meaning all Palou, 27, had to do was finish to secure the championship. Palou finished 11th.

"When I saw (Power) going to pit lane, at first I was like, 'Oh, what strategy are they going to do?'" Palou said. "Unfortunately, that's not the way. Obviously, you don't want your biggest competitor to go down that way in the season finale. It was very dangerous

what happened to him. But that's what happened to us two weeks ago (at Milwaukee with engine problems). It's racing, it's motor sports, it's what makes this sport so hard."

It was the 16th champion for Chip Ganassi Racing.

Palou joined an elite group of drivers who won three titles in four years including Sebastian Bourdais (2004-07), Jimmy Bryan (1954, 1956-57), A.J. Foyt (1960-61, 1963-64), Dario Franchitti (2009-II) and Rick Mears (1979, 1981-82).

"Alex's name now has to be included with the best drivers ever," Ganassi said. "He is in with a pretty elite group. He's in rarefied air."

Palou won approximately \$1 million for the championship. He won three races and had 14 top-5 finishes in 24 starts this season.

Colton Herta won the race Sunday, his first victory on an oval, and moved up to second in the final season standings. It was the ninth career win for Herta, 24. Pato O'Ward finished second and Josef Newgarden third in the race.

Buescher wins thriller in OT at Watkins Glen

Ellen J. Horrow

USA TODAY

A mere two weeks ago, Chris Buescher dealt with the heartbreak of just missing the NASCAR Cup Series playoffs. On Sunday at Watkins Glen International, Buescher was able to get some redemption.

Buescher won The Go Bowling at The Glen, the second race of the 10-race Cup Series playoffs, taking the checkered flag in an eventful race that culminated in a thrilling overtime battle.

Buescher had surged to the lead during the closing laps of the final stage, but a series of caution flags forced him to try to keep his car out front on restart after restart. When the race headed to overtime after yet another multirace incident with three laps to go, the RFK Racing driver needed to shoot to the lead one final time. Instead, he lost it when Shane Van Gisbergen gave his No. 17 Ford a shove after the green flag waved before the New Zealand native pulled his No. 16 Chevrolet alongside Buescher and Carson Hocevar, who had restarted first and second. Van Gisbergen, a three-time Australian Supercars champion who will make the jump to full-time NASCAR Cup Series driver in 2025, pulled away from Buescher and seemed to be heading for victory.

But Buescher wasn't done. He gathered himself and chased down Van Gisbergen before finally getting to his rear bumper on the white-flag lap. After getting bumped on the restart, Buescher gave Van Gisbergen a bump of his own in the carousel, pulled alongside and retook the lead, then held over the final few turns to earn his first road course win in 36 starts.

"I thought we lost it there on that last one and to stay right there with him — that was the spot he was better than us and he missed it, so I tried a crossover. He went to cut and just hard racing there," Buescher said. "It's just such an awesome finish. To be that good for so much at the end of the race, all race, to get a win is good. We came here to be a spoiler and we're gonna do that."

The victory was Buescher's first of the season and the sixth of his Cup Series career and prevented a playoff driver from clinching an automatic



Chris Buescher takes the checkered flag to win the Go Bowling at The Glen on Sunday at Watkins Glen International. SEAN GARDNER/GETTY IMAGES

berth into the second round.

The top five finishers in Sunday's race were all non-playoff drivers, with Van Gisbergen finishing second, Hocevar third, pole winner Ross Chastain fourth and Zane Smith fifth.

"I gave him a little bump to get the spot, and I knew it was going to come back," Van Gisbergen said. "So, I was just pushing the entries and trying to get away and just made an error. ... (Our Camaro) was really good, fastest car all day, and it just didn't work out."

Chase Briscoe led playoff drivers, finishing sixth, while Austin Cindric was the only other playoff driver to finish in the Top 10, coming home 10th in a race where most of the 16 playoff drivers were involved in at least once incident. Michael McDowell finished seventh, Corey LaJoie eighth and Ryan Preece ninth.

Watkins Glen proves rough for most NASCAR playoff drivers

The race was a turbulent one for most of the 16 drivers in the playoff field. Only two — Chase Briscoe and Austin Cindric — finished in the Top 10, while another — reigning series champion Ryan Blaney — finished last after a first-lap crash that ended his day.

William Byron, who won last year's race at Watkins Glen, finished 34th out of 38 drivers after a late crash nearly totaled his Chevrolet, while Denny Hamlin had his second consecutive misfire in a playoff race and now sits below the 12-driver cutline along with former series champions Marin Truex Jr. (2017) and Brad Keselowski (2012).

The bottom four drivers in the standings after Saturday's race at Bristol Motor Speedway will be eliminated from championship contention.

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<p>UNITED STATES BANKRUPTCY COURT EASTERN DISTRICT OF LOUISIANA</p> <p>In re Reilly-Benton Co., Inc., Debtor. Case No. 17-12870</p> <p>NOTICE OF MOTION TO APPROVE SETTLEMENT AGREEMENT AND POLICY BUY-BACK AND ENTER INJUNCTION</p> <p>PLEASE TAKE NOTICE THAT David V. Adler, as Chapter 7 trustee (the "Trustee") of the bankruptcy estate (the "Estate") of debtor Reilly-Benton Co., Inc. ("RBC"), has requested the U.S. Bankruptcy Court for the Eastern District of Louisiana (the "Bankruptcy Court") to conduct a hearing on October 8, 2024 at 2:30 p.m. Central Daylight Time on a motion (the "Motion") to approve a Settlement Agreement between (i) the Trustee and (ii) Sentry Insurance Company (the "Insurer"), resolving disputes regarding certain historical liability insurance policies (the "Policies") issued by the Insurer to RBC, or under which RBC is insured or may claim to be insured or entitled to benefits. Under the terms of the Settlement Agreement, (a) the Insurer agrees to pay the settlement amount (\$1.2 million) to the Trustee on behalf of the Estate, (b) the Insurer and its affiliates will receive a release of all past, present, and future claims, known and unknown, based upon, arising from, or attributable to the Policies, and (c) any and all rights and interests of the Estate in the Policies will be deemed to have been sold back to the Insurer free and clear of the interests of persons and entities in the Policies, thus permanently and irrevocably extinguishing all rights, duties, and coverage under the Policies. Pursuant to the Motion, the Trustee is also asking the court to enter an injunction that permanently enjoins the prosecution, continuation, or commencement of any claim or interest that any person or entity holds or asserts or may in the future hold or assert against the Insurer, based upon, arising from, or attributable to any of the Policies (the "Injunction").</p> <p>Copies of the Motion and the Settlement Agreement can be obtained on the Bankruptcy Court's website (http://www.iaeb.uscourts.gov/), or by contacting counsel for the Trustee or the Insurer at the addresses set forth below.</p> <p>YOUR RIGHTS MAY BE AFFECTED BY THE SETTLEMENT AGREEMENT AND THE ORDER APPROVING THE SETTLEMENT AGREEMENT AND ENTERING THE INJUNCTION. If you wish to object to approval of the Settlement Agreement or entry of the Injunction, you must file an objection on or by October 1, 2024. Any such objection should be filed with the Bankruptcy Court, with an address of 500 Poydras Street, New Orleans, LA 70130, and served on the following: (i) counsel for the Trustee, Chaffe McCall, LLP, 2300 Energy Centre, 1100 Poydras Street, New Orleans, LA 70163-2300 (Attn: David J. Messina, messina@chaffe.com), and K&L Gates LLP, 1601 K Street, NW, Washington, DC 20006 (Attn: Jonathan M. Cohen, jonathan.cohen@klgates.com); (ii) the Office of the United States Trustee, 400 Poydras Street # 2110, New Orleans, LA 70130 (Attn: Mary S. Langston, mary.langston@usdoj.gov); and (iii) counsel for the Insurer, Carver, Darden, Koretzky, Tessier, Finn, Blossman & Areaux, L.L.C., 1100 Poydras Street, Suite 3100, New Orleans, LA 70163 (Attn: Leann O. Moses, moses@carverdarden.com) and von Briesen & Roper, s.c., 411 East Wisconsin Avenue, Suite 1000, Milwaukee, WI 53202 (Attn: Heidi Vogt, heidi.vogt@vonbriesen.com), and William D. Gardner, william.gardner@vonbriesen.com). PLEASE ALSO TAKE NOTICE THAT the October 8, 2024 hearing may be continued to a later date or cancelled if the Trustee so requests, without further notice except as provided on the Bankruptcy Court's website.</p> <p>¹ The description of the terms of the settlement contained herein is subject to the provisions of the Settlement Agreement. To the extent there is any inconsistency between the description of the terms of the settlement contained herein and the provisions of the Settlement Agreement, the provisions of the Settlement Agreement shall control.</p>	

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<p>Do you have a business, real estate, or travel opportunity to market?</p> <p>Do you have a product to sell or service to offer?</p> <p>USA TODAY's Marketplace Is The Answer!</p> <p>We offer a variety of sizes and frequency rates to fit your budget!</p> <p>For more information, contact us at: 1-800-397-0070 sales@russelljohns.com</p>
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Open & competitive opportunity

Rural Municipalities of Alberta (RMA)

Request for Proposal Fleet Management Technologies with Related Software Solutions

APC Reference # AB-2024-0022 Internal Reference # 10254 Time Until Closing

Category **Contracting Organization** [Feedback](#)

Goods **Rural Municipalities of Alberta (RMA)** [Copy to Clipboard](#)

Open Evaluation Selection Awarded

Posting Date & Time Tue - Sep 10, 2024 - 1:07 pm (MT)

Closing Date & Time Tue - Oct 29, 2024 - 2:00 pm (MT)

[General Info](#) [Contact Info](#) [Submission Info](#) [Document Downloads](#) [Interested Suppliers](#)

When the information in this online posting varies from the downloadable documents (see below), the information in the documents always supersedes the information shown below.

General Info

Contracting Organization
Rural Municipalities of Alberta (RMA)

Organization Address
2100 Sparrow Drive
Edmonton, Alberta
T6E 0T6
Canada

Posting Type
Open & competitive opportunity

Solution Type
Request for Proposal

Region(s) of Delivery
Alberta

Trade Agreement(s)
NAFTA - CFTA - ISA - CETA

Description/Summary
Cance Procurement Group of Canada, is posting the solicitation on behalf of Clients (i.e. RMA, SARAL, ARML, LAK, UMBR, SERRA, FTRM, SBR, SISTR, IARR, APC, and its current and potential members and member Associations and their Members, which include all MMSH/MSR sectors: Provincial Governments, Federal Agencies, Crown Corporations, local Government and other not-for-profit organizations located in all provinces and territories in Canada including but not limited to British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, New Brunswick, Prince Edward Island, Newfoundland and Labrador, Northwest Territories, Yukon, Territories and Nunavut. Request for Proposal (RFP) is open to registered or potential suppliers located in the United States and registered in Canada (also agreements including Canadian Free Trade Agreement (CFTA), Canada - United States and European Agreement, and Canada (European Union) Comprehensive Economic and Trade Agreement (CETA) Chapter 16, Free Trade Partnership Trade Agreement (2007/FA), Atlantic Trade and Investment Partnership (ATIP) or applicable).

Cance/Procurement is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a national tendering solution for use by its members. Members include thousands of governmental, higher education, K-12 education, not-for-profit, local government, and other public agencies located in Canada. A full copy of the Request for Proposal can be found on the procurement portal at <https://procurement.cance.com> on or before October 25, 2024, at 4:30 pm Central Time, and late proposals will not be considered. Proposals are due no later than October 29, 2024, at 4:30 pm Central Time, and late proposals will not be considered.

1. Sourcing and Cance are seeking proposals for Fleet Management Technologies with Related Software Solutions, including but not limited to:

- a. Fleet management information systems;
- b. Fleet technology related hardware solutions;
- c. Fleet software solutions;
- d. Fleet analytics;
- e. Fleet fleet management systems;
- f. Geofencing solutions;
- g. Mobile and/or tablet tracking solutions; and
- h. Integrated video solutions; and
- i. Cameras, GPS-based data (DMS), or Low-Carbon Fuel Standard (LCFS) tracking, reporting, and management.

Proposals may include related equipment, accessories, and services to the extent that these solutions are ancillary or complementary to the equipment, products, or services being proposed.

2. This solicitation does not include those equipment, products, or services covered under categories included in planned or pending Sourcing and Cance solicitations, or in contracts currently administered by Sourcing and Cance.

- a. Fuel Payment Solutions with Related Services (RFP #00002);
- b. Electric Vehicle Supply Equipment and Related Services (RFP #04222);
- c. Fleet Management Services (RFP #04222);
- d. Electric Vehicle Charging and Fleet Maintenance Equipment (RFP #04222);
- e. Fleet Vehicle Data and Analytics (RFP #00002);
- f. Alternative Fuel and Fuel Storage with Related Hardware, Software, and Services (RFP #00002);
- g. Vehicle Storage Hardware and Logistics Management Solutions for Trucks and Trailers (RFP #00004); and
- h. Alternative Vehicle Parts and Supplies (RFP #00002).

3. A full copy of the Request for Proposal can be found on the procurement portal (<https://procurement.cance.com>). Only proposals submitted through the Sourcing and Cance portal will be considered. Proposals submitted through the Sourcing and Cance portal will be accepted until the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcing and Cance. Only complete proposals that are timely submitted through the Sourcing and Cance portal will be considered. Late proposals will not be considered. It is the Proposer's sole responsibility to ensure that proposals are received on time.

4. Following submission of proposals, negotiations may be permitted.

5. List of current and Potential Members and represented Associations and their Members which include all MMSH/MSR sectors, Provincial Governments, Federal Agencies, Crown Corporations, local Government and other not-for-profit organizations located in all provinces and territories in Canada including but not limited to British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, New Brunswick, Prince Edward Island, Newfoundland and Labrador, Northwest Territories, Yukon, Territories and Nunavut (see <https://procurement.cance.com> for current list of members).

Estimated Contract Start Date	Estimated Contract End Date	Estimated Contract Duration
Dec 1, 2024	Dec 31, 2025	24(Months) - 27(Months) - 6(Days)

*These estimated contract dates and durations are indicative and subject to change.

UNSPSC Commodity Codes
The United Nations Standard Products and Services Code (UNSPSC) is an international classification system for products and services. You can use these codes to search for opportunities that match the specific categories of products and services you supply. Primarily used for Goods and Services Identification Number (GSIN) codes are also listed, where available, as a reference to Suppliers.

Code #	GSIN Code	Description	Code Level #
42000000	70000	Information Technology Broadcasting and Telecommunications	Segment
42220000	70020	Network management or monitoring devices	Commodity
42300000	70030	Software	Family
42320000	70030	Information retrieval or search software	Commodity
71000000	000	Environmental monitoring	Commodity
71000000	010	Industrial tracking and monitoring with installation	Family
80000000	000	Fleet management services	Commodity
80000000	010	Information retrieval or search software maintenance	Commodity

Note: Access the full open dataset of codes used in APC at [Data Download](#).

Contact Info

If you have questions, please contact the Contact Person below **only by email**.

Contact Person	Method of Contact	Address
Yee Wong Manager of Procurement	tsungw@procurement.cance.com	2100 Sparrow Drive Edmonton, Alberta T6E 0T6

Submission Info

Submission Channel(s) Follow the instructions. Only proposals submitted through the Sourcing and Cance portal will be considered.

<https://procurement.cance.com/en/gp>

Proposals are due no later than October 29, 2024, at 4:30 pm Central Time, and late proposals will not be considered.

Additional Submission Information
A full copy of the Request for Proposal can be found on the procurement portal (<https://procurement.cance.com>). Only proposals submitted through the Sourcing and Cance portal will be considered. Proposals submitted through the Sourcing and Cance portal will be accepted until the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcing and Cance. Only complete proposals that are timely submitted through the Sourcing and Cance portal will be considered. Late proposals will not be considered. It is the Proposer's sole responsibility to ensure that proposals are received on time.

All proposals must be received through the Sourcing and Cance portal no later than the Proposed Due Date and time noted in the Solicitation Schedule above. It is recommended that Proposals also submitted through the procurement portal and to ensure any issues that may arise. The closing time and date is determined by the Sourcing and Cance portal clock.

In the event of problems with the Sourcing and Cance portal, follow the instructions for technical support posted in the portal. It may take up to twenty-four (24) hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcing and Cance portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcing and Cance support provider at support@procurement.cance.com.

To ensure receipt of the latest information and updates to an authorized representative of the Proposer, the Proposer must obtain this solicitation document from a third party, the area in the Proposal to create a Sourcing and Cance Procurement Portal (Sourcing and Cance) and register for its solicitation opportunity.

All proposals must be acknowledged digitally by an authorized representative of the Proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, the Proposer warrants that the information provided in the proposal and to enable any issues that may arise. The closing time and date is determined by the Sourcing and Cance portal clock. The submission of electronic, handwritten, or other information is grounds for disqualification from a contract award and may subject the Proposer to penalties available by law.

Document Downloads

Please Note: When you download a document, you are automatically added to the Interested Suppliers list (below) and subject to email notifications for this opportunity. You can remove yourself from this list by selecting the "Update Interest" button at the top of this page and then unchecking the "I'm interested in this opportunity" checkbox in the Express Interest section.

Document Name	File Size	Download All
Procurement Package		Download
2024 04 RFP 10204 - Fleet Management Technologies - Cance	PDF - 2.4 MB	Download

Interested Suppliers

Here is a list of suppliers who have expressed interest in this opportunity. You can click on the supplier name to view their profile and contact information. Additionally, you may also choose to explicitly indicate interest or potential partnership inquiries from other Suppliers for this opportunity and publish your preferred contact information in the Interested Suppliers list.

Note that you will automatically be deemed as having expressed interest in an opportunity when you download any opportunity documents. You can update your interest in the opportunity section in your account at any time before the Closing Date, after which receiving further updates will not be possible.

Interested Suppliers list 11 Interested in partnerships with other Suppliers

Only display Suppliers interested in partnerships with other Suppliers.

MBF Geosystems	Avenue Public Affairs	SevenSource
Aspire Consulting Group Ltd.	Westcan Fleet Mobility	Solotech Inc
Siemens Healthcare Limited	Ennet & Young LLP	

Bid RFP #102924 - Fleet Management Technologies with Related Software Solutions

[\[Switch to Vendor View\]](#)

Bid Type RFP
Bid Number 102924
Title Fleet Management Technologies with Related Software Solutions
Start Date Sep 10, 2024 9:35:06 AM CDT
End Date Oct 29, 2024 4:30:00 PM CDT
Agency Sourcewell
Bid Contact Tara Wolff
 (218) 541-5362
 rfp@sourcewell-mn.gov
 202 12th Street NE
 P.O. Box 219
 Staples, MN 56479-0219

Access Reports
 View reports on who has been notified of the bid or accessed it.
[\[Notification report\]](#) [\[Access report\]](#)

Questions
 0 Questions
 0 Unanswered
[\[View/Ask Questions\]](#)

Edit Bid
[\[Create Addendum\]](#)

Description
 Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 29, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Pre-Bid Conference

Date Oct 9, 2024 2:00:00 PM CDT
Location Online Conference
Notes Login information will be emailed two (2) business days prior to the event to those registered in the Sourcewell Procurement Portal.

Documents
 No Documents for this bid

View Details

Click [here](#) to return to the Sourcewell Procurement Portal home page.

Bid Details

Bid Classification: Bid Type: Bid Number: Bid Name: Bid Status: Bid Closing Date: Question Deadline: Electronic Auctions: Language for Bid Submissions: Submission Type: Submission Address: Public Opening: Public Opening Address: Description:	Goods RFP - General RFP 102924 Fleet Management Technologies with Related Software Solutions Open Tue Oct 29, 2024 4:30:00 PM (CDT) Mon Oct 21, 2024 4:30:00 PM (CDT) Not Applicable English unless specified in the bid document Online Submissions Only Online Submissions Only Yes See RFP and FAQ documents for details Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 29, 2024, at 4:30 p.m. Central Time , and late proposals will not be considered.
Bid Document Access:	Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation.
Categories:	Show Categories (+)

 Submit a Question
 Register for this Bid
 Download Bid Documents

Meeting Locations

The following are the meeting times and locations for the opportunity:

Meeting Location	Description	Date / Time	Mandatory Me...	Meeting Document
Online Pre-Proposal Conference	Login instructions will be posted to the "Documents" section and available to registered suppliers two business days prior to the web conference.	Wednesday October 9, 2024 02:00 PM (CDT)	No	

Documents

File Name	Pages
RFP_102924_Fleet Management Technologies Friday August 23, 2024 08:04 AM	13
RFP_102924_Master_Agreement_Fleet Management Technologies Friday August 23, 2024 08:05 AM	13

Addenda

No Addenda Available ...

OPEN

Fleet Management Technologies with Related Software Solutions

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the RFP can be found on the [Sourcewell Procurement Portal](#), and only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 29, 2024 at 04:30 PM CT and late proposals will not be considered.

Important Dates

Pre-Proposal Conference:
October 09, 2024 at 02:00 PM CT

Proposal Due:
October 29, 2024 at 04:30 PM CT

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#) 

Pending Bidding Approval

Publish

Home > List of Bids > 102924

Publish / Verify Contents Save as Template

Solicitation Setting

- Invite Bidders No
- Enable Collaboration with other Users No
- Internal Approval No
- Accept Online Responses No
- Evaluate Response online No

Solicitation Details

Mandatory Information

Solicitation Type	RFP	Solicitation Number	102924
Solicitation Name	Fleet Management Technologies with Related Software Solutions	Procurement Type	Goods
Country & Province/State	Canada / Ontario	Published By	Sourcewell
Accept Questions	Not Applicable		

Internal Information (For Internal Use Only)

Procurement Title/Project Name	102924 Fleet Management Technologies
--------------------------------	--------------------------------------

Requirement

- Are suppliers required to agree to a Non-Disclosure Agreement (NDA)/Document Access Control to access the solicitation documents? No
- Do you want suppliers to notify you of their Intent to Respond (ITR) to your solicitation? No
- Schedule a Pre-Bid Meeting or Site Meeting Yes
 - 1 Recommended | 10/09/2024 14:00:00 CT | Online Conference

Login information will be emailed two (2) business days prior to the event to those registered in the Sourcewell Procurement Portal.

Advertisement

Basic Settings

Solicitation Type	Open to all suppliers	Estimated Contract Amount	\$360,000,000.00
Publish Date	09/10/2024	Closing Date & Time	10/29/2024 16:30:00 CT
Publish Option	Value Range for this Solicitation 10,000,001 over		

Selected Categories

Automotive/ Industrial

Industrial Vehicles/ Equipment Fire trucks, Ambulances, Transport Trucks, Garbage Trucks, Buses (school and commercial), Utility Trucks, Ride-on Lawn Mowers, decontamination trailers, streetcars, ice-resurfacers, office trailers, trains etc



Solicitation Overview



Fleet Management Technologies with Related Software Solutions

102924

Closing Date: 10/29/2024 04:30:00 PM CT

Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal (<https://portal.sourcewell-mn.gov>). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 29, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Bid Documents

Bid Document Menu

No Data Found

- 1 Preview
- 2 Amendments
- 3 Bid Results
- 4 Award
- 5 Audit



Preview

Print

Notice Categories

Basic Information

Estimated Contract Value (CAD)
360,000,000.00 (Not shown to suppliers)

Reference Number
0000277958

Issuing Organization
Sourcewell

Solicitation Type
RFP - Request for Proposal (Formal)

Solicitation Number
102924

Title
Fleet Management Technologies with Related Software Solutions

Source ID
PP.CO.USA.868485.C88455

Details

Location
Canada, All of Canada, All of Canada

Purchase Type
Duration: 4 years

Description
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government... [See more](#)

Dates

Publication Date
2024/09/10 09:58:22 AM EDT

Question Acceptance Deadline
2024/10/21 05:30:00 PM EDT

Questions are submitted online
No

Closing Date
2024/10/29 05:30:00 PM EDT

Bid Intent
Not Available

Prebid Conference
2024/10/09 03:00:00 PM EDT

Contact Information

Procurement Department
rfp@sourcewell-mn.gov

218-894-1930

Pre-Bidding Events

Event Type Prebid Conference	Attendance Recommended
Event date 2024/10/09 03:00:00 PM EDT	Location Online Conference

Event Note
Login information will be emailed two (2) business days prior to the event to those registered in the Sourcewell Procurement Portal.

Bid Submission Process

Bid Submission Type
Electronic Bid Submission

Pricing
In attached document

Bid Documents List

Item Name	Description	Mandatory	Limited to 1 file
Bid Documents	Documents defining the proposal	Yes	No

PROOF OF PUBLICATION

CUSTOMER'S COPY

CUSTOMER NAME AND ADDRESS

SOURCEWELL
CAROL JACKSON
PO BOX 219
Staples, MN 56479
Carol.Jackson@sourcewell-mn.gov

ACCOUNT NUMBER

21495

ACCOUNT NAME

SOURCEWELL

TELEPHONE

218-894-5481

ORDER #

SLT0029269

CUSTOMER REFERENCE NUMBER

CAPTION

PUBLIC NOTICE Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities.

TOTAL COST

\$51.80

PUBLIC NOTICE

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 29, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
SLT0029269

AFFIDAVIT OF PUBLICATION

AS THE SALT LAKE TRIBUNE, INC. LEGAL BOOKER, I CERTIFY THAT THE ATTACHED ADVERTISEMENT OF PUBLIC NOTICE Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities. FOR SOURCEWELL WAS PUBLISHED BY THE SALT LAKE TRIBUNE, INC., WEEKLY NEWSPAPER PRINTED IN THE ENGLISH LANGUAGE WITH GENERAL CIRCULATION IN UTAH, AND PUBLISHED IN SALT LAKE CITY, SALT LAKE COUNTY IN THE STATE OF UTAH. NOTICE IS ALSO POSTED ON UTAHLEGALS.COM ON THE SAME DAY AS THE FIRST NEWSPAPER PUBLICATION DATE AND REMAINS ON UTAHLEGALS.COM INDEFINITELY. COMPLIES WITH UTAH DIGITAL SIGNATURE ACT UTAH CODE 46-2-101; 46-3-104.

PUBLISHED ON 09/10/2024, 09/11/2024

DATE 09/13/2024

SIGNATURE

STATE OF UTAH
COUNTY OF SALT LAKE

SUBSCRIBED AND SWORN TO BEFORE ME ON THIS 14th DAY OF SEPTEMBER IN THE YEAR 2024

BY Doug Ryle



Laree Whitmer
NOTARY PUBLIC SIGNATURE

PO BOX 271693
SALT LAKE CITY UTAH 84127
FED. TAX I.D.# 87-0128317
801-204-6910



PROOF OF PUBLICATION

CUSTOMER'S COPY

CUSTOMER NAME AND ADDRESS
SOURCEWELL
Carol Jackson
PO Box 219
Staples, MN 56479-0219

ACCOUNT NUMBER
53551

ACCOUNT NAME
SOURCEWELL

TELEPHONE
218-894-5483

ORDER #
DN0025700

CUSTOMER REFERENCE NUMBER

RFP - Fleet Management

CAPTION
REQUEST FOR PROPOSALS Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities.

TOTAL COST
\$40.56

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Fleet Management Technologies with Related Software Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 29, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
DN0025700

AFFIDAVIT OF PUBLICATION

AS THE DESERET NEWS, INC. LEGAL BOOKER, I CERTIFY THAT THE ATTACHED ADVERTISEMENT OF **LEGAL NOTICE FOR SOURCEWELL** WAS PUBLISHED BY DESERET NEWS, INC., WEEKLY NEWSPAPER PRINTED IN THE ENGLISH LANGUAGE WITH GENERAL CIRCULATION IN UTAH, AND PUBLISHED IN SALT LAKE CITY, SALT LAKE COUNTY IN THE STATE OF UTAH. NOTICE IS ALSO POSTED ON UTAHLEGALS.COM ON THE SAME DAY AS THE FIRST NEWSPAPER PUBLICATION DATE AND REMAINS ON UTAHLEGALS.COM INDEFINITELY. COMPLIES WITH UTAH DIGITAL SIGNATURE ACT UTAH CODE 46-2-101; 46-3-104.

PUBLISHED ON 09/11/2024

DATE 09/13/2024

STATE OF UTAH
COUNTY OF Salt Lake

SIGNATURE

SUBSCRIBED AND SWORN TO BEFORE ME ON THIS 13th DAY OF SEPTEMBER IN THE YEAR 2024

BY KARYN VIGIL



NOTARY PUBLIC SIGNATURE