



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #030923
Entitled

Recycling and Repurposing Equipment with Related Accessories, Supplies, Technology, and Services

The following advertisement was placed January 19, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, January 20, 2023 in Oregon's *Daily Journal of Commerce*, and January 19 and January 26, 2023 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Recycling and Repurposing Equipment with Related Accessories, Supplies, Technology, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 9, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Alle Winst	M&J US, Inc.
Apto Solutions, Inc.	MAZIO ATTACHMENTS, LLC
Astec Industries	MORBARK, LLC
Bandit Industries, Inc.	Otto Environmental Systems North America, Inc.
BESA Equipment, LLC	Pac-Tech Manufacturing
Bonnell Industries, Inc.	Par-Kan Company, LLC
Broce Manufacturing Company, Inc.	Precision Husky Corporation
BTek Holdings, LLC	PWXPress
Caterpillar, Inc.	RocketDrop, LLC
Diamond Z Grinders	Rotochopper, Inc.
Doosan Infracore North America	Sargents Equipment & Repair Service, Inc.
Ecoverse, LLC	Savvy Nerds Enterprise
EDGE Innovate	Scarab International, LLLP

Humdinger Equipment, Ltd.	Shred-Tech USA, LLC
IT-Re, Inc.	Sled Consulting, LLC
JGW Machine, Limited	Terex Environmental Equipment
Johnson Feed, Inc.	VAN DYK Baler Corp.
Komptech Americas, LLC	Vermeer Corporation

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 9, 2023, at 4:32:08 pm CT. Proposals were received from the following:

Astec Industries
 Bandit Industries, Inc.
 BESA Equipment, LLC
 Caterpillar, Inc.
 Diamond Z Grinders
 Ecoverse, LLC
 EDGE Innovate
 Humdinger Equipment, Ltd.
 Komptech Americas, LLC
 MORBARK, LLC
 Rotochopper, Inc.
 Scarab International, LLLP
 Shred-Tech USA, LLC
 Terex Environmental Equipment
 Vermeer Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst
 Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst
 Michael Munoz, CPPB, Procurement Analyst
 Beverly Hoemberg, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Caterpillar, Inc., fell outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Ecoverse, LLC offers a wide selection of horizontal grinders, shredders, conveyors, trommel screens, and compost turners. Their sales staff and dealer network will work throughout the United States and Canada to serve Sourcewell participating entities. The majority of Ecoverse's equipment models feature telematics systems, remote diagnostic capabilities, and electric options. They are offering competitive discounts off list price.

EDGE Innovate provides a variety of whole tree chippers and shredders, conveyors, trommel screens, and rubber tire shredding equipment. Their sales team and dealer network is ready to serve Sourcewell participating entities in the United States and Canada. EDGE Innovate's also offers their Radial FTS unit, which is seen as an alternative to a traditional windrow turner, resulting in savings regarding operational space requirements and initial investment. They are offering Sourcewell participating entities substantial discounts from standard prices.

Komptech Americas, LLC offers a comprehensive line of horizontal grinders, shredders, separators, trommel screens, and compost turners. Their sales staff and dealers are prepared to serve Sourcewell participating entities in the United States and Canada. Komptech Americas' equipment is capable of operating in hybrid modes on many of their product lines. They are offering significant discounts off MSRP.

MORBARK, LLC provides a selection of tub and horizontal grinders and whole tree chippers. Their dealer network consists of 286 locations throughout the United State and Canada are ready to serve Sourcewell participating entities. MORBARK's products include various technological features such as advanced diagnostics, break-away torque limiters, and rotor vibration detection. Their pricing proposal includes competitive discounts from MSRP.

Rotochopper, Inc. manufactures a variety of grinders, shredders, screening equipment, conveyors, and supporting equipment. Their sales and service staff will work throughout the United States and Canada to serve Sourcewell participating entities. Rotochopper offers robust preventative maintenance and monitoring tools on select products. They are offering Sourcewell participating entities strong discounts off MSRP.

Terex Environmental Equipment offers an array of grinders, chippers, conveyors, shredders, and trommel and recycling screens. Their extensive dealer network is prepared to serve Sourcewell participating entities in the United States and Canada. Terex Environmental's equipment also features telematics systems capable of monitoring engine, machine, and location data while also displaying engine and machine alarms to assist in troubleshooting. They are offering Sourcewell participating entities competitive discounts from MSRP.

Vermeer Corporation manufactures a wide selection of grinders, whole tree chippers, conveyors, trommel screens, and compost turners. Their dealer network of 150 locations throughout the United States and Canada is ready and available to serve Sourcewell participating entities. Vermeer offers an Ecolde™ engine control system on select equipment which monitors engine inactivity to reduce fuel consumption and noise. They are offering substantial discounts off list price.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #030923 to:

Ecoverse, LLC	#030923-ECV
EDGE Innovate	#030923-EDG
Komptech Americas, LLC	#030923-KMP
MORBARK, LLC	#030923-MBI
Rotochopper, Inc.	#030923-RTO
Terex Environmental Equipment	#030923-TER
Vermeer Corporation	#030923-VRM

The preceding recommendations were approved on April 18, 2023.

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James Voelker

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James Voelker, CPCM, CFCM, Procurement Lead Analyst

DocuSigned by:

Brandon Town

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Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst

DocuSigned by:

Michael Muñoz

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Michael Muñoz, CPPB, Procurement Analyst

Unavailable due to leave of absence

Beverly Hoemberg, Procurement Analyst

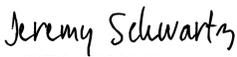
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #030923 for Recycling and Repurposing Equipment with Related Accessories, Supplies, Technology, and Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer