



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #061323
Entitled

Flooring Materials with Related Supplies and Services

The following advertisement was placed April 25, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, April 26, 2023 in Oregon's *Daily Journal of Commerce*, and April 25 and May 2, 2023 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Flooring Materials with Related Supplies and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than June 13, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Accu Steel, Inc.	Kal-Trading, Inc.
AHF Products	Karndean International, LLC
American Biltrite (Canada), Ltd.	Mannington Mills, Inc.
Bentley Mills, Inc.	Mathusek, Incorporated
BOSS CARPET ONE, LLC	Mats, Inc. dba Matter Surfaces
Britespan Building Systems, Inc.	Maxxon, Inc.
CBC America, LLC dba TOLI International TOLI TOLI Corp.	MegaCera, LLC
CDK Logistics, LLC	Milliken & Company
cfs INTERIORS & FLOORING	Milliken Services, LLC
Champion Flooring	Mohawk Carpet Distribution, LLC
Division 9 Flooring	NPN Carpet Installation, Inc.

Ecore International	NWT & Nunavut Construction Association
Emser Tile, LLC	Opler Flooring
Engineered Floors, LLC dba J+J Flooring Group	PANDAFLOOR CONTRACTING, LTD
Equitable	PWXPress
Excelsior Concrete Coatings	RB & G Products, LLC dba Zandur
Facility Armor	Regina Construction Association
Floorsite, Inc.	Resell Solutions, LLC
Forbo Flooring, Inc., dba Forbo Flooring Systems	Roppe Holding Company
Freedom Construction, LLC	Sentinel Polymers Canada, Inc.
Gerflor USA	Share Corporation
Giant Floor and Wall Covering Co., Inc.	Shaw Integrated and Turf Solutions, Inc.
Good News Group, Inc.	Sled Consulting, LLC
Great Floors, Inc.	Tarkett USA, Inc.
healthchek network, LLC	Tiles In Style DBA Taza Supplies, LLC
Interface Americas, Inc.	UPOFLOOR Americas, Inc. dba Kahrs Commercial Flooring

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on June 13, 2023 at 4:31:17 pm CT. Proposals were received from the following:

Bentley Mills, Inc.
 CBC America, LLC dba TOLI International TOLI TOLI Corp.
 Champion Flooring
 Division 9 Flooring
 Emser Tile, LLC
 Engineered Floors, LLC dba J+J Flooring Group
 Facility Armor
 Forbo Flooring, Inc., dba Forbo Flooring Systems
 Gerflor USA
 Giant Floor and Wall Covering Co., Inc.
 Interface Americas, Inc.
 Karndean International, LLC
 Mannington Mills, Inc.
 Mats, Inc. dba Matter Surfaces
 Maxxon, Inc.
 MegaCera, LLC
 Milliken Services, LLC
 Mohawk Carpet Distribution, LLC
 RB & G Products, LLC dba Zandur
 Roppe Holding Company
 Shaw Integrated and Turf Solutions, Inc.
 Tarkett USA, Inc.
 UPOFLOOR Americas, Inc. dba Kahrs Commercial Flooring

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Supervisor
Carol Jackson, Procurement Analyst
Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst
Nick Scholer, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Champion Flooring, fell outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Bentley Mills, Inc., manufactures a wide selection of flooring options including resilient, vinyl, broadloom, carpet tile, flooring hybrid, and rugs. Their sales staff and service network will work throughout the United States and Canada to serve Sourcewell participating entities. Bentley Mills, Inc., actively promotes recycling and carpet waste minimization through their FULFILL program. They are offering substantial discounts off list price.

Division 9 Flooring, distributes a comprehensive catalog of flooring solutions such as resilient, ceramic, porcelain tile, wood, hardwood, laminate, rubber, vinyl, broadloom, carpet tile, epoxy, flooring hybrids, floor mats, and rugs. Their sales and installers are ready to serve Sourcewell participating entities in the United States and Canada. Division 9 Flooring is a nationally certified Woman-Owned Business from both NWBOC and WBENC. They are offering Sourcewell participating entities competitive pricing discounts.

Forbo Flooring, Inc., provides a broad offering of flooring types including resilient, vinyl, broadloom, carpet tile, flooring hybrids, and floor mats. Their sales staff and dealer network will serve Sourcewell participating entities throughout the United States and Canada. All of Forbo Flooring's product categories offer 100% safe and traceable raw materials. They are offering considerable discounts off list price.

Interface Americas, Inc., manufactures a variety of flooring options such as resilient, rubber, vinyl, and carpet tile. Their sales team and extensive dealer network are ready to serve Sourcewell participating entities in the United States. Interface Americas' flooring products are carbon neutral across their full product life cycle through their third-party verified Carbon Neutral Floors™ program. They are offering Sourcewell participating entities solid pricing discount.

Mannington Mills, Inc., is a manufacturer of resilient, rubber, vinyl, broadloom, carpet tile, and rug flooring solutions. Their regionally aligned sales teams and 400 dealer/installer partners will work throughout the United States to serve Sourcewell participating entities. Mannington Mills' commercial products can also contribute credits towards LEED, WELL, and other green building rating certifications. They are offering competitive discounts off list price.

Mats, Inc., distributes a solid selection of resilient, wood, rubber, vinyl, broadloom, carpet tile, flooring hybrids, floor mats, and rug flooring materials. Their internal sales staff and dealer partners are ready to serve Sourcewell participating entities in the United States and Canada. Mats, Inc., offers sustainable flooring solutions that support green building and certification programs including LEED, Mindful Materials, and WELL Building Standard and are also a signatory of the Manufacturer Materials Pledge with Mindful Materials. They are offering Sourcewell participating entities solid discounts from list pricing.

Milliken Services, LLC, provides a full selection of flooring solutions including resilient, ceramic, porcelain tile, wood, hardwood, laminate, rubber, vinyl, broadloom, carpet tile, epoxy, flooring hybrids, floor mats, and rugs. Their sales staff and dealer network of over 7000 will work throughout the United States and Canada to serve Sourcewell participating entities. Milliken Services' acoustic technology of their carpet tile solutions reduces in-room and through-floor noise by up to 50% compared to other flooring. They are offering substantial discounts off list price.

Mohawk Carpet Distribution, LLC, manufactures a wide variety of flooring solutions including resilient, laminate, rubber, vinyl, broadloom, and carpet tile. Their commercial sales force and dealer network are ready to serve Sourcewell participating entities in the United States and Canada. Mohawk Carpet Distribution's EcoFlex ONE backing is 100% carbon neutral and additionally provides a 5% carbon offset. They are offering Sourcewell participating entities solid pricing discounts.

Roppe Holding Company, is a manufacturer of flooring solutions such as resilient, rubber, and vinyl. Their regionally aligned sales staff and distributor partners will work throughout the United States and Canada to serve Sourcewell participating entities. All of Roppe Holding Company's products are emissions tested to GreenGuard Gold or FloorScore certification. They are offering competitive discounts off list price.

Shaw Integrated and Turf Solutions, Inc., provides a large selection of resilient, ceramic, porcelain tile, wood, vinyl, broadloom, carpet tile, flooring hybrids, floor mats, and rug flooring solutions. Their sales staff and installation partners are ready to serve Sourcewell participating entities in the United States and Canada. Shaw's re[TURN][®] Reclamation Program allows for the return of EcoWorx, ReWorx, and Shaw-made resilient flooring to be diverted from landfills and recycled into new products. They are offering Sourcewell participating entities substantial pricing discounts.

Tarkett USA, Inc., manufactures a wide selection of resilient, ceramic, porcelain tile, laminate, rubber, vinyl, broadloom, carpet tile, epoxy, and flooring hybrid solutions. Their sales force and approved dealer network will work throughout the United States and Canada to serve Sourcewell participating entities. Tarkett USA's products are Cradle to Cradle Certified[™] for five criteria which include, material health, product circularity, renewable energy and climate requirements, water stewardship, and social fairness. They are offering competitive discounts off list price.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #061323 to:

Bentley Mills, Inc.	#061323-BPS
Division 9 Flooring	#061323-DV9
Forbo Flooring, Inc., dba Forbo Flooring Systems	#061323-FRO
Interface Americas, Inc.	#061323-IFA
Mannington Mills, Inc.	#061323-MMI
Mats, Inc. dba Matter Surfaces	#061323-MAT
Milliken Services, LLC	#061323-MAC
Mohawk Carpet Distribution, LLC	#061323-MCD
Roppe Holding Company	#061323-RPP
Shaw Integrated and Turf Solutions, Inc.	#061323-SII
Tarkett USA, Inc.	#061323-TFU

The preceding recommendations were approved on July 21, 2023.

DocuSigned by:

James Voelker

15F6CCFFA61E4A0...

James Voelker, CPCM, CFCM, Procurement Supervisor

DocuSigned by:

Carol Jackson

6EE63AEDED5F46E...

Carol Jackson, Procurement Analyst

DocuSigned by:

Brandon Town

7BCA93CD6377421...

Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst

DocuSigned by:

Nick Scholer

4513A60DCA01467...

Nick Scholer, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #061323 for Flooring Materials with Related Supplies and Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer