



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #031622
Entitled

Artificial Turf and Tracks with Installation, Related Equipment, Materials, and Supplies

The following advertisement was placed January 27, 2022 in *USA Today*, South Carolina's *The State*, the Sourcewell website www.sourcewell-mn.gov, the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, *Biddingo*, *Merx*, *The New York State Contract Reporter* www.nyscr.ny.gov, *PublicPurchase.com*, January 28, 2022 in *Oregon's Daily Journal of Commerce*, and on January 27 and February 3, 2022 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Artificial Turf and Tracks with Installation, Related Equipment, Materials, and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 16, 2022, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

A-Turf, Inc.	Mondo USA
AstroTurf Corporation (AstroTurf Construction Corporation)	Nexxfield, Inc.
Beynon	NGI Sports
Byrne & Jones Construction	Perfect Turf, LLC
Byrne & Jones Enterprises, Inc.	Polyloom Corporation DBA TenCate Grass Americas
Carpell Surfaces	Regina Construction Association
City of Bradenton	RISING STAR INFRATECH CORP
Conserv FS, Inc.	Robertson Industries, Inc.
ConstructConnect	Rubber Flooring Systems, Inc. dba RFS Sports and dba Fitness Finishes
Construction Industry Center	Shaw Contract Flooring Services, Inc.
Controlled Products, LLC	Sled Consulting, LLC

Covermaster, Inc.	Sportek, LLC
Crafco, Inc.	Sports Surface Specialties
Ecore International	Sprinturf, LLC
FieldTurf USA, Inc. (Tarkett Sports and Beynon Sports Surfaces)	STEGAS, INC.
Fisher Tracks, Inc.	STOCKMEIER Urethanes USA, Inc. (Stobitan)
ForeverLawn, Inc.	The LandTek Group, Inc.
H2I Group	Tiles In Style DBA Taza Supplies, LLC
Hellas Construction, Inc.	Track Renovations, Inc.
ICP Construction, Inc.	Track Surfaces Company
KYA Services, LLC	Turf Nation, Inc.
Midwest Sport and Turf Systems, LLC	Mondo USA

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 16, 2022, at 4:31:22 pm CT. Proposals were received from the following:

AstroTurf Corporation (AstroTurf Construction Corporation)
 A-Turf, Inc.
 Controlled Products, LLC
 Covermaster, Inc.
 Crafco, Inc.
 FieldTurf USA, Inc. (Tarkett Sports and Beynon Sports Surfaces)
 Fisher Tracks, Inc.
 ForeverLawn, Inc.
 H2I Group
 Hellas Construction, Inc.
 ICP Construction, Inc.
 KYA Services, LLC
 Midwest Sport and Turf Systems, LLC
 Mondo USA, Inc.
 Perfect Turf, LLC
 Robertson Industries, Inc.
 Rubber Flooring Systems, Inc., dba RFS Sports and dba Fitness Finishes
 Shaw Contract Flooring Services, Inc., dba Shaw Sports Turf
 Sprinturf, LLC
 STOCKMEIER Urethanes USA, Inc. (Stobitan)
 The LandTek Group, Inc.
 Turf Nation, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, Procurement Lead Analyst
 Carol Jackson, Procurement Analyst
 Beverly Hoemberg, Procurement Analyst
 Tom Sharbonno, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Covermaster, Inc., fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Astroturf Corporation proposed the sale and installation of synthetic turf systems and running track surfacing systems. They are offering AstroTurf, SYNLaw and Rekortan systems to Sourcewell participating entities. Astroturf has in-house sales representatives, along with over 80 independent dealers, located in the United States and Canada focused on sales and service. Astroturf offers a competitive discount and has financing options available.

A-Turf, Inc., manufactures, sources, and installs synthetic turf sports fields. A-Turf has in-house sales representatives that directly serve the United States. Their turf systems come with a strong warranty, as well as optional service contracts and maintenance programs. A-Turf recycled tire and foam components may contribute to a project's eligibility for LEED credits. A-Turf is offering Sourcewell participating entities advantageous pricing terms and discounts in their proposal.

FieldTurf USA, Inc., offers a turnkey product for turf and track surfaces, including site construction and design services. They have an extensive national sales force throughout the United States and Canada. Sourcewell participating entities may engage FieldTurf's customer service team 24 hours a day, 7 days a week, regarding maintenance and service-related questions. FieldTurf offers a competitive discount with financing options available.

ForeverLawn, Inc., is the provider of comprehensive synthetic turf solutions across the United States and Canada. Their products include many green attributes that are sustainable and eco-friendly. ForeverLawn maintains certification as a Synthetic Turf Council Certified Builder. As a manufacturer, they warranty their products and installation, with dealers offering maintenance and service plans. Their discounted pricing to Sourcewell participating entities is competitive, with significant discounts off MSRP.

H2I Group, Inc., offers a turnkey solution for turf and running track systems. H2I provides conceptual design and layouts, jobsite condition monitoring, expert installation, and post installation service and support. They have sales and service coverage in the United States ready to assist Sourcewell participating entities. H2I pricing reflects a range of discounts off list pricing with financing options available.

Hellas Construction, Inc., manufactures, designs and installs synthetic turf and running track systems. They employ a direct sales team and sports construction employees throughout the United States. The Hellas product lines include eco-friendly alternatives. Their REALFILL™ infill system and epiQ Tracks® running systems result in more than 25 million tires recycled every year. The Geo Plus infill is made from 100% plant-based, organic materials. Hellas is offering Sourcewell participating entities a solid discount from list prices.

Mondo USA, Inc. is a manufacturer of indoor and outdoor vulcanized rubber track surfaces. They have a comprehensive dealer distribution network throughout the United States and Canada. Mondo certified dealers provide full service, sales, complete installation services, technical support and removal and disposal of existing product. Their not-to-exceed price list includes a competitive discount to Sourcewell participating entities.

Shaw Contract Flooring Services, Inc., dba Shaw Sports Turf, offers a turn-key synthetic turf product line that includes manufacturing, design, product consultation, installation, maintenance, reclamation, and reuse programs. Shaw has a broad sales and distribution network that covers the United States and Canada to serve Sourcewell participating entity needs. To meet its environmental objectives, Shaw leverages a robust reclamation and recycling program, diverting carpet from landfills for use in new products. Shaw offers a solid discount off published list price.

Sprinturf, LLC, manufactures, sells, and installs a wide variety of infilled synthetic turf systems, including slit film, dual fiber, and monofilament fiber. Infill systems are available in a variety of materials, such as rubber, rubber/sand, organic infills, and coated sands. Sprinturf has a national sales and distribution network, supported by installation crews located throughout the United States, ready to assist Sourcewell participating entities. Sprinturf is proposing a favorable discount off MSRP pricing.

Turf Nation, Inc., is offering solutions for synthetic turf products. Turf Nation, as a manufacturer, makes available a complete installed option, as well as a turf-only alternatives. Turf Nation has direct sales staff, authorized dealers and Points of Operations, Distribution and Service strategically located throughout the United States and Canada for a timely response. Turf Nation offers Sourcewell participating entities a solid discount off list pricing.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #031622 to:

Astroturf Corporation	#031622-AST
A-Turf, Inc.	#031622-ATF
FieldTurf USA, Inc.	#031622-FTU
ForeverLawn, Inc.	#031622-FVL
H2I Group, Inc.	#031622-H2I
Hellas Construction, Inc.	#031622-HLC
Mondo USA, Inc.	#031622-MUI
Shaw Contract Flooring Services, Inc. dba Shaw Sports Turf	#031622-SII
Sprinturf, LLC	#031622-SNT
Turf Nation, Inc.	#031622-TNA

The preceding recommendation was approved on May 23, 2022.

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Kim Austin

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Kim Austin, MBA, CPPB, Procurement Lead Analyst

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Carol Jackson

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Beverly Hoemberg

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Beverly Hoemberg, Procurement Analyst

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Tom Sharbonno

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Tom Sharbonno, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #031622 for Artificial Turf and Tracks with Installation, Related Equipment, Materials, and Supplies**.

The committee accepted, deemed responsive, evaluated, and recommended one proposal for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendation set forth above is approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer